Financial Statements

Banco Paulista S.A.

December 31, 2018 with Independent Auditor's Report

Financial statements

December 31, 2018 and 2017

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A free translation from Portuguese into English of Independent auditor's report on financial statements prepared in Brazilian currency in accordance with the accounting practices adopted in Brazil applicable to institutions authorized to operate by the Central Bank of Brazil

Independent auditor's report on financial statements

To the Shareholders, Board of Directors and Officers of **Banco Paulista S.A.** São Paulo - SP

Disclaimer of opinion

We have been engaged to audit the financial statements of Banco Paulista S.A. (the "Bank"), which comprise the statement of financial position as at December 31, 2018 and the statements of profit or loss, of changes in equity and of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

We do not express an opinion on the financial statements of Banco Paulista S.A., since due to the significance of the matters described in the "Basis for disclaimer of opinion" section below, we were unable to obtain adequate and sufficient audit evidence to support our audit opinion on these financial statements.

Basis for disclaimer of opinion

Ongoing investigation

As mentioned in Note 2.c, an administrative proceeding was initiated by the Central Bank of Brazil on June 15, 2018 and an investigation procedure was opened by the Federal Public Prosecutor's Office on May 8, 2019 regarding the alleged involvement of the Bank in illegal activities being investigated in an operation known as "Disfarces de Mamom" (Disguises of Mammon). As a consequence, the Bank's management is taking investigative actions with the purpose of identifying possible noncompliance with laws and regulations by its employees and directors and officers related to these allegations. As the above-mentioned operation is still in progress, and the investigative actions being conducted by the Bank's management are still inconclusive, we were unable to carry out audit procedures that would allow us to conclude on the possible impacts on the Bank's financial statements. In addition, at this time, it is also not possible to anticipate developments resulting from the investigation procedures conducted by the public authorities, nor their possible effects on the Bank's past and present financial statements.



Risks related to compliance with laws and regulations

As mentioned in Notes 2 and 28.d, investigations and other legal measures are being conducted by the public authorities on certain expenses and their allocations, including their deductibility in the calculation of Corporate Income Tax - "IRPJ" and Social Contribution Tax on Net Profit - "CSLL" from 2013 to 2015. As a result of internal investigations, the Bank identified payments to companies included, directly or indirectly, in the investigation *"Disfarces de Mamom"* from 2013 to 2018. The Bank's governance bodies authorized the hiring of a specialized company to analyze the internal procedures related to these expenses and investigate such allegations. Currently, the respective supporting documentation has not been made available, and thus, we are unable to audit it and conclude on any adjustments, if any, to the Bank's financial statements.

Emphasis of matter

We draw attention to Note 2 to the financial statements, which describes that on account of error corrections, the corresponding figures for the years ended December 31, 2016 and 2017, presented for comparison purposes, were adjusted and are restated as provided for in NBC TG 23, in CMN Resolution No. 4007/11 and in Accounting Pronouncement CPC 23 - Accounting Policies, Changes in Accounting Estimates and Errors.

Other information accompanying the financial statements and the auditor's report

The Bank's management is responsible for such other information that is included in the Management Report.

Our opinion on the financial statements does not cover the Management Report and we do not express any form of audit conclusion thereon.

In connection with the audit of the financial statements, our responsibility is to read the management report and, in doing so, to consider whether this report is materially inconsistent with the financial statements or with our knowledge obtained in the audit or, otherwise, whether this report appears to be materially misstated. If based on our work we conclude that there is material misstatement in the Management Report, we are required to report this fact. As described in the "Basis for disclaimer of opinion" section above, due to an administrative proceeding filed by the Central Bank of Brazil and an investigation procedure initiated by the Federal Public Prosecutor's Office, the Bank's management is taking investigative actions with the purpose of identifying possible noncompliance with laws and regulations by its employees and directors and officers related to these allegations. As the operation *"Disfarces de Mamom"* is still in progress, it is currently not possible to anticipate developments arising from the investigation procedures conducted by the public authorities, nor their possible effects on the Bank's financial statements.



Responsibilities of management and those charged with governance for the financial statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with the accounting practices adopted in Brazil, applicable to institutions authorized to operate by the Central Bank of Brazil, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Bank's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting, unless management either intends to liquidate the Bank or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Bank's financial reporting process.

Auditor's responsibilities for the audit of the financial statements

Our responsibility is to conduct an audit of the Bank's financial statements in accordance with the Brazilian and international standards on auditing and to issue an audit report. However, due to the matter described in the "Basis for disclaimer of opinion" section above, we were unable to obtain adequate and sufficient audit evidence to support our audit opinion on these financial statements.

We are independent of the Bank in accordance with the ethical requirements set forth in the Code of Professional Ethics for Accountants and the professional standards issued by Brazil's National Association of State Boards of Accountancy ("CFC"), and we have fulfilled our other ethical responsibilities in accordance with these requirements.

São Paulo, December 2, 2019.

ERNST & YOUNG Auditores Independentes S.S. CRC-2SP034519/O-6

00 Gilberto Bizerra De Souza Accountant CRC-RJ076328/O-2

A free translation from Portuguese into English of financial statements prepared in Brazilian currency in accordance with the accounting practices adopted in Brazil applicable to institutions authorized to operate by the Central Bank of Brazil

Banco Paulista S.A.

Statement of financial position December 31, 2018 and 2017 (In thousands of reais)

| | Note | 2018 | 2017 |
|--|------|-----------|------------|
| | | | (restated) |
| Assets Current assets | | 2,259,209 | 2,087,348 |
| Cash and due from banks | | 338,032 | 336,178 |
| Local currency | 4 | 174,490 | 70,381 |
| Foreign currency | 4 | 163,542 | 265,797 |
| Interbank investments | | 1,123,251 | 1,078,254 |
| Open market investments | 4/5 | 1,121,745 | 1,046,452 |
| Investments in interbank deposits | 5 | 1,506 | 31,802 |
| Marketable securities and derivative financial instruments | | 32,981 | 71,606 |
| Own portfolio | 6 | 30,760 | 70,628 |
| Derivative financial instruments | 7 | 2,221 | 978 |
| Interbank accounts | | 22,635 | 22,613 |
| Restricted loans | | 22,635 | 22,613 |
| Loans | | 298,406 | 263,001 |
| Loans - Private sector | 9 | 305,123 | 268,719 |
| (-) Allowance for loan losses | 9 | (6,717) | (5,718) |
| Other receivables | | 440,639 | 312,643 |
| Foreign exchange portfolio | 10 | 257,682 | 181,629 |
| Securities trading and brokerage | | 22,286 | 18,819 |
| Sundry | 11 | 161,334 | 112,978 |
| (-) Allowance for other loan losses | 9 | (604) | (783) |
| (-) Provision with no credit granting characteristics | | (59) | - |
| Other assets | | 3,265 | 3,053 |
| Prepaid expenses | 12 | 172 | 139 |
| Other assets | 12 | 3,093 | 2,914 |
| Noncurrent | | 746,132 | 591,483 |
| Marketable securities and derivative financial instruments | | 474,881 | 400,675 |
| Own portfolio | 6 | 192,633 | 138,986 |
| Subject to repurchase agreements | 6 | 162,234 | 152,715 |
| Subject to guarantees given | 6 | 120,014 | 108,974 |
| Loans | | 237,760 | 172,327 |
| Loans - Private sector | 9 | 243,101 | 176,074 |
| (-) Allowance for loan losses | 9 | (5,341) | (3,747) |
| Other receivables | | 33,491 | 18,481 |
| Sundry | 11 | 33,491 | 18,481 |

| | Note | 2018 | 2017 |
|--|------|-----------|------------|
| | | | (restated) |
| Permanent assets | | 113,134 | 117,413 |
| nvestments | | 104,970 | 108,782 |
| Investments in local affiliates and subsidiaries | 13 | 102,892 | 106,749 |
| Other investments | | 2,330 | 2,285 |
| (-) Provisions for losses | | (252) | (252) |
| roperty and equipment in use | | 2,485 | 2,559 |
| Land and buildings in use | | 957 | 957 |
| Other property and equipment in use | | 8,034 | 7,541 |
| (-) Accumulated depreciation | | (6,506) | (5,939) |
| tangible assets | | 5,679 | 6,072 |
| Intangible assets | 14 | 8,252 | 8,198 |
| (-) Accumulated amortization | 14 | (2,573) | (2,126) |
| otal assets | | 3,118,475 | 2,796,244 |

| | Note | 2018 | 2017 |
|---|------|-------------------|-----------------------|
| | | | (restated) |
| Liabilities and equity Current liabilities | | 2 420 692 | 2,152,553 |
| Current habinities | | 2,429,683 | 2,152,555 |
| Deposits | | 665,356 | 628,856 |
| Demand deposits | 15 | 159,956 | 140,993 |
| Interbank deposits | 15 | 157,874 | 171,312 |
| Time deposits | 15 | 347,526 | 316,551 |
| Open market funding | | 1,195,042 | 964,406 |
| Own portfolio | 16 | 161,978 | 152,351 |
| Third-party portfolio | 16 | 1,033,064 | 812,055 |
| Funds from acceptance and issue of securities | | 65,932 | 49,513 |
| Real estate and mortgage notes | 17 | 65,932 | 49,513 |
| Interbranch and interbank accounts | | 101,557 | 153,693 |
| Correspondent banks | | 636 | 650 |
| Third-party funds in transit | | 100,921 | 153,043 |
| Borrowings and onlending | | 43,668 | 38,529 |
| Foreign currency obligations | 17 | 35,197 | 29.104 |
| Local onlending - official institutions | 17 | 8,471 | 9,425 |
| | | 250 4 20 | 247 550 |
| Other obligations | | 358,128 | <u>317,556</u> 870 |
| Collection of taxes and other contributions | 10 | 1,827 251,841 | |
| Foreign exchange portfolio Tax and social security | 18.a | 251,841 26,297 | 191,028 4,923 |
| Securities trading and brokerage | 10.d | 48,228 | 4,923 |
| Subordinated debt | 18.b | 40,220 | 38,351 |
| Subordinated debt | 18.c | - 29,935 | 40,661 |
| Negeument | | 470.050 | 400.070 |
| Noncurrent | | 470,058 | 423,679 |
| Deposits | | 362,696 | 326,990 |
| Time deposits | 15 | 362,696 | 326,990 |
| Funds from acceptance and issue of securities | | 31,612 | 56,717 |
| Real estate and mortgage notes | 17 | 31,612 | 56,717 |
| Other obligations | | 75,750 | 39,972 |
| Tax and social security | 18.a | 42,352 | 6,986 |
| Subordinated debt | 18.b | 29,060 | 27,056 |
| Sundry | 18.c | 4,338 | 5,930 |
| Equity | | 218,734 | 220,012 |
| Capital - Brazilian residents | 19 | 193,500 | 177,000 |
| Capital increase | | 12,800 | 16,500 |
| Income reserves | | 9,077 | 24,657 |
| | | , | 1,855 |
| Market value adjustment - marketable securities and derivatives | | 3,357 | 1,000 |

Statement of profit or loss

Years ended December 31, 2018 and 2017 and six-month period ended December 31, 2018 (In thousands of reais, except for earnings per thousand shares)

| | | | Ye | ars |
|--|------|----------------------|-----------|------------|
| | Note | 2 nd half | 2018 | 2017 |
| - | | | | (restated) |
| Trading revenues | | 198,715 | 387,557 | 399,304 |
| Loans | 9h | 35,587 | 67,639 | 76,411 |
| Income from interbank investments and marketable | | | | |
| securities | | 69,345 | 126,077 | 138,302 |
| Income from derivative financial instruments | 7e | (1,852) | (5,328) | 11,797 |
| Income from foreign exchange transactions | | 95,635 | 199,169 | 172,794 |
| Trading expenses | | (81,994) | (167,322) | (201,523) |
| Funding | 20 | (73,337) | (143,577) | (188,136) |
| Borrowings and onlending | | (8,812) | (20,922) | (12,064) |
| Allowance for loan losses | 9e | 155 | (2,823) | (1,323) |
| Trading gross profit | | 116,721 | 220,235 | 197,781 |
| Other operating income (expenses) | | (123,508) | (181,334) | (116,246) |
| Service revenues | 21 | 32,585 | 63,975 | 79,780 |
| Personnel expenses | | (36,357) | (65,743) | (65,487) |
| Other administrative expenses | 22 | (56,485) | (104,433) | (98,502) |
| Tax expenses | | (9,013) | (17,479) | (18,134) |
| Equity pickup in subsidiaries | 13 | (9,973) | (4,275) | 8,984 |
| Other operating income | 23 | 18,085 | 23,314 | 6,555 |
| Other operating expenses | 24 | (62,350) | (76,693) | (29,442) |
| Operating income | | (6,787) | 38,901 | 81,535 |
| Nonoperating income (expenses) | | 173 | (1,372) | (961) |
| Income before income taxes and profit sharing | | (6,614) | 37,529 | 80,574 |
| Income and social contribution taxes | 25 | (19,210) | (35,971) | (26,078) |
| Provision for income tax | | (6,633) | (16,854) | (50) |
| Provision for social contribution tax | | (5,779) | (14,167) | (63) |
| Deferred tax assets | | (6,798) | (4,950) | (25,965) |
| Statutory profit sharing | | - | (2,031) | (4,560) |
| Net income (loss) for the six-month period/years | | (25,824) | (473) | 49,936 |
| Interest on equity | 19.b | (9,833) | (15,107) | (14,000) |
| Earnings (losses) per thousand shares - in R\$ | | (86.65) | (1.59) | 175.07 |

Statement of changes in equity Years ended December 31, 2018 and 2017 and six-month period ended December 31, 2018 (In thousands of reais)

| | Income reserves | | | | | | |
|---|-----------------|------------------|------------------|-------------------|----------------------------|---|----------|
| _ | Capital | Capital increase | Legal reserve | Statutory reserve | Market value adjustment | Retained earnings/ (accumulated losses) | Total |
| Balances at December 31, 2016 (restated) | 177,000 | | 6,612 | 5,483 | 604 | _ | 189,699 |
| Net income for the year | - | _ | 0,012 | - 3,403 | - 004 | 49,936 | 49,936 |
| Capital increase | _ | 16,500 | - | _ | _ | | 16,500 |
| Legal reserve | - | - | 2,497 | - | - | (2,497) | - |
| Statutory reserve | - | - | - | 33,439 | - | (33,439) | - |
| Interest on Equity (IOE) | _ | _ | - | - | _ | (14,000) | (14,000) |
| Dividends | - | _ | | (23,374) | _ | (14,000) | (23,374) |
| Market value adjustment - marketable securities and derivatives | _ | _ | - | (20,014) | 1,251 | - | 1.251 |
| Balances at December 31, 2017 (restated) | 177,000 | 16,500 | 9,109 | 15,548 | 1,855 | - | 220,012 |
| Changes in the year | - | 16,500 | 2,497 | 10,065 | 1,251 | | 30,313 |
| | - | 10,500 | 2,497 | 10,005 | 1,231 | - | 30,313 |
| Balances at December 31, 2017 (restated) | 177,000 | 16,500 | 9,109 | 15,548 | 1,855 | - | 220,012 |
| Loss for the year | - | - | - | - | - | (473) | (473) |
| Transfer for capital increase | 16,500 | (16,500) | - | - | - | · · · | - |
| Capital increase | - | 12,800 | - | - | - | - | 12,800 |
| Interest on Equity (IOE) | - | - | - | - | - | (15,107) | (15,107) |
| Market value adjustment - marketable securities and derivatives | - | - | - | - | 1,502 | - | 1,502 |
| Absorption of losses with reserves | - | - | (32) | (15,548) | - | 15,580 | - |
| Balances at December 31, 2018 | 193,500 | 12,800 | 9,077 | - | 3,357 | - | 218,734 |
| Changes in the year | 16,500 | (3,700) | (32) | (15,548) | 1,502 | - | (1,278) |
| Balances at June 30, 2018 (restated) | 193,500 | _ | 10,377 | 34,357 | 1,108 | _ | 239,342 |
| Loss for the six-month period | - | _ | - | | 1,100 | (25,824) | (25,824) |
| Capital increase | - | 12,800 | - | _ | - | (20,024) | 12,800 |
| Legal reserve | - | 12,000 | (1,268) | _ | - | 1,268 | 12,000 |
| Statutory reserve | _ | _ | (1,200) | (18,809) | - | 18,809 | _ |
| Interest on Equity (IOE) | _ | _ | | (10,003) | - | (9,833) | (9,833) |
| Market value adjustment - marketable securities and derivatives | _ | _ | | _ | 2,249 | (3,333) | 2,249 |
| Absorption of losses with reserves | - | - | (32) | (15,548) | 2,275 | 15,580 | 2,275 |
| Balances at December 31, 2018 | 193,500 | 12,800 | 9,077 | (10,040) | 3,357 | 10,000 | 218,734 |
| | 193,300 | | / | (34,357) | | - | / |
| Changes for the six-month period | - | 12,800 | (1,300) | (34,337) | 2,249 | - | (20,608) |

Statements of cash flows - indirect method

Years ended December 31, 2018 and 2017 and six-month period ended December 31, 2018 (In thousands of reais)

| | | Ye | are |
|---|----------------------|-----------|------------|
| | 2 nd half | 2018 | 2017 |
| | | | (restated) |
| Net income for the six-month period/years | (10,468) | 11,734 | 69,219 |
| Net income (loss) for the six-month period/years | (25,824) | (473) | 49,936 |
| Adjustments to reconcile net income to net cash | 15,356 | 12,207 | 19,246 |
| Allowance for loan losses (Note 9e) | (155) | 2.823 | 1.323 |
| Provisions for deferred income and social contribution taxes | 6,798 | 4,950 | 25,965 |
| Depreciation and amortization (Note 24) | 656 | 1,164 | 1.190 |
| Equity pickup in subsidiaries (Note 13) | 9,973 | 4,275 | (8,984) |
| | , | | |
| Restatement of judicial deposits | (69) | (139) | (607) |
| Other monetary restatements | 371 | 264 | (459) |
| Reversal of provision for civil, tax and labor contingencies | (3,188) | (3,528) | (363) |
| Provisions for civil, tax, labor and other contingencies (Note 24) | 977 | 2,311 | 1,923 |
| Provisions for other contingencies | - | - | 75 |
| Provision for pledges | (7) | 87 | (817) |
| Changes in assets and liabilities | | | |
| Decrease in interbank investments | 4,941 | 30,296 | 13,206 |
| (Increase) decrease in marketable securities | 29,882 | (32,836) | (59,152) |
| (Increase) decrease in in interbank accounts | (67,683) | (52,158) | (32,853) |
| (Increase) in loans | (76,234) | (103,661) | (67,857) |
| Decrease (increase) in other receivables | 61,803 | (148,081) | 88,970 |
| (Increase) decrease in other assets | 36 | (212) | 2,059 |
| Decrease (increase in derivative financial instruments | 2,110 | (1,243) | (2,235) |
| (Decrease) increase in other obligations | (91,089) | 77,480 | (71,991) |
| Increase (decrease) in deposits | 123,381 | 72,206 | (9,064) |
| (Decrease) increase in repurchase agreements | (143,705) | 230,636 | 46,509 |
| Net cash from (used in) operating activities | (167,026) | 84,161 | (23,189) |
| Cash flow from investing activities | | | |
| Acquisition of property and equipment in use | (471) | (664) | (921) |
| Investments in intangible assets | (1,281) | (1,454) | (1,796) |
| Disposals of property and equipment | 22 | 21 | 63 |
| Disposals of intangible assets | 1,140 | 1,400 | - |
| Investments | (449) | (463) | (40) |
| Net cash from (used in) investing activities | (1,039) | (1,160) | (2,694) |
| Cash flow from financing activities | | | |
| Capital increase (Note 19) | 12.800 | 12,800 | 16.500 |
| Interest on equity paid (Note 19.b) | (15,107) | (15,107) | (14,000) |
| Dividends paid | (10,107) | (10,101) | (23,374) |
| Increase (decrease) in borrowings and onlending | 4,449 | 5,139 | (1,838) |
| Increase in funds from acceptance and issue of securities | 2,368 | (8,686) | 28,484 |
| Net cash from (used in) financing activities | 4,510 | (5,854) | 5,772 |
| | | | i |
| (Decrease) increase in cash and cash equivalents | (163,555) | 77,147 | (20,148) |
| Cash and cash equivalents | | | |
| Cash and cash equivalents at beginning of six-month period/years (Note 4) | 1,623,332 | 1,382,630 | 1,402,778 |
| Cash and cash equivalents at end of six-month period/years (Note 4) | 1,459,777 | 1,459,777 | 1,382,630 |
| | (163,555) | 77,147 | (20,148) |
| | | | |

Notes to financial statements December 31, 2018 e 2017 (In thousands of reais)

1. Operations

Banco Paulista S.A. ("Bank") is a privately-held company established as a multipurpose bank, primarily engaged in providing loans to medium-sized to large legal entities, in foreign exchange operations (basically in regard to foreign trade and financing operations) and providing custody, fund management, and sale and distribution transaction structuring services.

Bank operations are conducted through an integrated group of institutions participating in the financial market. Certain operations have joint participation or intermediation from subsidiary Socopa - Sociedade Corretora Paulista S.A. and other companies owned by the shareholders.

2. Presentation of financial statements

- (a) The financial statements were prepared in accordance with the accounting practices adopted in Brazil, pursuant to the accounting guidance contained in Brazilian Corporation Law No. 6404/76, and the changes introduced by Laws No. 11638/07 and 11491/09, and the Central Bank of Brazil rules, and are presented pursuant to the Accounting Chart for Institutions of the National Financial System (COSIF).
- (b) Accounting estimates are determined by management, considering factors and assumptions set based on its judgment. Significant items subject to these estimates and assumptions include: provisions for adjustment of assets to probable realizable value or recoverable amount, allowances for losses, provisions for contingencies, mark-to-market (MTM) of financial instruments, deferred taxes, among others. Settlement of transactions involving these estimates may result in amounts significantly different from those recorded in the financial statements due to uncertainties inherent in their estimation process. Management reviews these estimates and assumptions at least semiannually. These financial statements were approved on December 2, 2019.
- (c) As an initial matter and in order to complete the analysis of the financial statements for the period ended December 31, 2018, it must be clarified that the Bank was cited in a plea bargain by former Odebrecht executives. As a consequence, as mentioned in Note 28.d, an administrative proceeding was initiated by the Central Bank of Brazil on June 15, 2018, in which the Bank's statements and responses were presented. Likewise, it is worth mentioning, as described in Note 18.a, that the Bank was served a tax assessment notice by the Brazilian IRS at the end of 2018 referring to corporate income tax (IRPJ), social contribution tax on net profit (CSLL) and withholding income tax (IRRF), related to Administrative Proceeding No. 16327-721.025/2018-35, drawn up due to the disallowance of expenses that made up the tax base of the above-mentioned taxes. The debt was subject to a tax installment plan formally stated with the Brazilian IRS and the installments are being paid regularly.

Notes to financial statements (Continued) December 31, 2018 e 2017 (In thousands of reais)

2. Presentation of financial statements (Continued)

While the Bank was still in the process of preparing its financial statements, on May 8, 2019, the Bank was targeted for investigation in the 61st phase of *"Operação Lava-jato"*, called *Disfarces de Mamom*, in which the Federal Public Prosecutor's Office and the Federal Police investigate money-laundering operations related to members of the Odebrecht Group's "Division of Structured Operations". The investigations resulted in the execution of a search warrant at the Bank's headquarters to look into possible irregular service contracts.

It should be noted that the investigation targets specific transactions related to the foreign exchange department, in which two former managing officers were indicted, one former Chief Foreign Exchange Officer and one former Chief Administrative Officer, as well as a former service provider, who were ordered to prison.

Based on that fact, the Bank, unaware of any illegal acts, underwent a restructuring process and created a new Board of Directors and Officers that adopted measures to assist the authorities and minimize the impacts on the Bank, to wit: removal of directors and officers who were indicted and subject to search warrants; suspension of the service contract with the third party involved; provision of information/documentation to external bodies; changes to the Bank's organizational structure, such as the resignation of the Chief Executive Officer, in addition to the adoption of a program of integrity that consists of the adoption of measures to strengthen governance and compliance, such as management, control, auditing and information transparency.

Considering the events, the Bank's management decided to set up an Investigation Committee, composed of the Felsberg Advogados office and independent members, to supervise and conduct an investigation, ensuring the confidentiality of all information, documents and reports produced by the investigation team. The investigative process is ongoing, as it is necessary to carry out an extensive review of the documentation related to the matter, which includes interviews with relevant persons and financial analyses related to specific transactions.

Based on the activities carried out until the date of approval of the financial statements for December 31, 2018, there was no information on any new events, either from the Board of Directors or from the Investigation Committee. The investigative process is thorough and comprehensive, which is why it is difficult to estimate when it will be completed. However, the persons involved are committed and collaborating to reach a conclusion as soon as possible.

Notes to financial statements (Continued) December 31, 2018 e 2017 (In thousands of reais)

2. Presentation of financial statements (Continued)

The objective is to investigate the facts that were already being dealt with in an administrative proceeding filed by the Central Bank of Brazil. It is important to note that the Bank had already completed an internal audit in July 2017 and that it started to implement more stringent internal policies, procedures and controls, in a manner compatible with its size and volume of operations, to comply with AML obligations and ensure an effective and structured Compliance program, implementing new control mechanisms from 2016 and carrying out the following actions since 2018: a) review of the governance system, b) creation of an Ethics Hotline, c) engagement of independent consulting firms and new employees to strengthen the departments, d) implementation of transaction monitoring solutions and, e) implementation of new internal procedures for obtaining and checking information from customers, suppliers and partners.

The Bank continues to monitor and support the investigation process conducted by the competent authorities until its completion, while systematically assessing any new information that may require additional measures.

(d) According to Accounting Pronouncement CPC 23 - Accounting policies, changes in accounting estimates and errors - (CMN Resolution No. 4007/11), the years ended December 31, 2017 are restated due to the recognition of the effects of prior period adjustments stemming from the restatement of own government securities to cover court-ordered debts, recorded under Group of Other Receivables.

Statements of financial position

| | Prior disclosure | | Adjusted balance |
|-------------------------------|---------------------|-------------|---------------------|
| | 2017 | Adjustments | 2017 |
| Assets | | | |
| Noncurrent assets | 598,315 | (6,832) | 591,483 |
| Other receivables (Note 11) | 25,313 | (6,832) | 18,481 |
| Permanent assets | 118,512 | (1,099) | 117,413 |
| Investments | 109,881 | (1,099) | 108,782 |
| Total assets | 2,804,175 | (7,931) | 2,796,244 |
| Liabilities and equity | | | |
| Noncurrent liabilities | 425,045 | (1,366) | 423,679 |
| Other obligations (Note 18.c) | 7,296 | (1,366) | 5,930 |
| Equity | 226,577 | (6,565) | 220,012 |
| Income reserves | 31,222 | (6,565) | 24,657 |
| Total liabilities and equity | 2,804,175 | (7,931) | 2,796,244 |

Notes to financial statements (Continued) December 31, 2018 e 2017 (In thousands of reais)

2. Presentation of financial statements (Continued)

Statements of profit or loss

| | Prior disclosure 2017 | e Adjustments | Adjusted balance 2017 |
|--|--------------------------|------------------|-----------------------------|
| Other operating income (expenses) | (116,067) | (179) | (116,246) |
| Equity pickup in affiliates and subsidiaries | 8,947 | 37 | 8,984 |
| Other operating income | 6,771 | (216) | 6,555 |
| Net income for the year | 50,115 | (179) | 49,936 |
| Earnings per thousand shares - in R\$ | 175.70 | - | 175.07 |

Statements of changes in equity

| | Prior disclosure | | Adjusted balance |
|-------------------|---------------------|-------------|---------------------|
| | 2016 | Adjustments | 2016 |
| | 0.000 | (000) | 0.040 |
| Legal reserve | 6,932 | (320) | 6,612 |
| Statutory reserve | 11,549 | (6,066) | 5,483 |
| Equity | 196,085 | (6,386) | 189,699 |
| | Prior | | Adjusted |
| | disclosure | | balance |
| | 2017 | Adjustments | 2017 |
| | 0.400 | (222) | 0.400 |
| Legal reserve | 9,438 | (329) | 9,109 |
| Statutory reserve | 21,784 | (6,236) | 15,548 |
| Equity | 226,577 | (6,565) | 220,012 |
| | Prior | | Adjusted |
| | disclosure | | balance |
| | 2018 | Adjustments | 2018 |
| Legal reserve | 10,616 | (239) | 10,377 |
| Statutory reserve | 38,884 | (4,527) | 34,357 |
| Equity | 244,108 | (4,766) | 239,342 |

Notes to financial statements (Continued) December 31, 2018 e 2017 (In thousands of reais)

2. Presentation of financial statements (Continued)

Statements of cash flows

| | Prior disclosure 2017 | Adjustments | Adjusted balance 2017 |
|---|-----------------------------|----------------|-----------------------------|
| Adjusted net income for year Net income for the year | <u> </u> | (179) (179) | 69,219 49,936 |
| Decrease (increase) in other receivables | 88.700 | 270 | 88,970 |
| (Decrease) increase in other obligations | (71,937) | (54) | (71,991) |
| Investments | (40) | (37) | (77) |

3. Summary of significant accounting practices

a) Determination of profit or loss (P&L)

Revenues and expenses are recorded on an accrual basis, using the *pro rata die* criterion for those of a financial nature. Fees and commissions received are recognized over the period in which services are rendered (on an accrual basis).

Finance income and costs are calculated based on the compound interest rate method. Fixed rate transactions are recorded at redemption value and income and expenses corresponding to future periods are recognized as a reduction of respective assets or liabilities. Floating rate transactions are restated up to the statement of financial position date based on agreed-upon rates. Fees and commissions arising from third-party transactions, such as brokerage, are recognized upon completion of service or operation.

b) Cash and cash equivalents

In accordance with Resolution No. 3604/08, cash and cash equivalents include cash, bank deposits and highly liquid short-term investments posing low risk of change in value or limits, maturing within 90 days from the investment date.

Notes to financial statements (Continued) December 31, 2018 e 2017 (In thousands of reais)

3. Summary of significant accounting practices (Continued)

c) Interbank investments

Fixed rate investments are stated at redemption value, less unearned income, whereas floating rate investments are recorded at cost plus income earned through the statement of financial position date, less valuation allowance, when applicable. Repurchase agreements are classified according to their maturity term, regardless of the term of the securities backing such transactions.

d) Marketable securities and derivative financial instruments

As established by Circular No. 3068/01, portfolio marketable securities are classified into the following three categories, in accordance with management's intention:

- Held for trading;
- Available for sale; and
- Held to maturity.

Marketable securities classified as held for trading are presented in current assets, regardless of their maturity dates, and are intended to be actively and frequently traded. These are carried at market value and appreciation or depreciation is posted to P&L.

Marketable securities are classified as available for sale when not acquired for frequent trading and are used for other purposes such as providing liquidity reserve, guarantees and hedging against risks. Gains earned based on acquisition rates as well as any permanent losses thereon are recorded in P&L. These securities are carried at market value and their appreciation or devaluation is matched against a specific account in equity (net of tax effects) and posted to P&L upon realization thereof.

Marketable securities classified as held to maturity are those relating to which management has a positive intention and the financial capacity to hold until maturity. They are carried at acquisition cost plus gains earned. Any permanent losses are immediately recorded in P&L.

Derivative financial instruments which include option, future and *swap* transactions are recorded under the following criteria:

Notes to financial statements (Continued) December 31, 2018 e 2017 (In thousands of reais)

3. Summary of significant accounting practices (Continued)

- d) <u>Marketable securities and derivative financial instruments</u> (Continued)
 - Future transactions the market value adjustments are daily recorded under asset or liability accounts and appropriated as income or expenses;
 - Forward transactions these are recorded at final contract value, less the difference between this amount and market value of the asset or right. Income and expenses are recorded over the terms of the contracts through the statement of financial position date;
 - Swap transactions differential receivable or payable is recorded as assets or liabilities at market value, respectively, and appropriated to income or expenses on a daily *pro rata* basis through the statement of financial position date.

Transactions involving derivative financial instruments not qualified for *hedge accounting* are marked to market at the statement of financial position date and appreciation or devaluation is recorded as income or expense in P&L for the period.

e) Loans and allowance for loan losses

Loans and financing and other credits (credit assignment without joint obligation) are recorded at present value, calculated on a daily *pro rata* basis based on the index variation and agreed-upon interest rate, to be restated up to the sixtieth day of delay, observing the expectation of receipt.

Loans are classified according to management's judgment as to their underlying risk level taking into consideration the economic situation, past experience and specific risks related to the operation, debtors and guarantors, in accordance with the parameters established by BACEN Resolution No. 2682/99, which requires regular analyses of the portfolio and its grading into nine rating levels, from "AA" (minimum risk) to "H" (loss).

Receivables from loans that are 60 days or more past due, regardless of the underlying risk level, are only recognized as income upon effective receipt.

Loan transactions rated "H" remain rated as such for 180 days, when they are charged against the existing allowance and controlled in memorandum accounts for at least five years, no longer appearing in the statement of financial position.

Notes to financial statements (Continued) December 31, 2018 e 2017 (In thousands of reais)

3. Summary of significant accounting practices (Continued)

e) Loans and allowance for loan losses (Continued)

Renegotiated transactions are kept at least at the same level they had been rated. Loan renegotiation that had already been charged off against the respective allowance, and controlled in memorandum accounts, are rated as "H" and any gains therefrom will only be recognized as income when effectively received.

The Bank opted for the 'double count of terms' prescribed in BACEN Resolution No. 2682/99 to determine the risk level for above-36-month-term operations. The allowance for loan losses, deemed sufficient by management, meets the requirements set forth in the referred to BACEN Resolution, as described in Note 9.

f) Impairment of nonfinancial assets

The accounting record of an asset should evidence events or changes in economic, operating, or technological circumstances that may indicate impairment. When such evidence is identified and the net carrying amount exceeds the recoverable amount, a provision adjusting the net carrying amount is set up. These provisions are recognized in P&L for the period/year, as provided for by Resolution No. 3566/08.

Nonfinancial assets are reviewed on an annual basis, except for tax credits, whose realization is assessed semiannually.

g) Investments

Investments in subsidiaries are measured using the equity method.

Other investments are stated at cost, net of valuation allowance, when applicable.

h) Property and equipment, deferred charges and intangible assets

These refer to rights to both tangible and intangible assets intended or exercised for maintaining Bank activities.

Property and equipment items (tangible assets) are stated at acquisition cost. Depreciation of property and equipment is calculated by the straight-line method at the rates of 20% p.a. for vehicles and EDP systems and 10% p.a. for the other items.

Notes to financial statements (Continued) December 31, 2018 e 2017 (In thousands of reais)

3. Summary of significant accounting practices (Continued)

h) Property and equipment, deferred charges and intangible assets (Continued)

Intangible assets comprise acquired rights to assets of this nature intended or exercised for maintaining the Banks' activities. They are stated at acquisition cost, less accumulated amortization and impairment losses, when applicable. Intangible assets having a finite useful life are amortized based on their effective use or by a method which reflects their economic benefits, whereas those with an indefinite useful life are annually tested for impairment.

i) <u>Deposits, open market funding, funds from acceptance and issue of securities, borrowings</u> and onlending

These are stated at the amounts payable, considering interest payable through the statement of financial position date, recognized on a daily *pro rata* basis. Foreign currency liabilities are restated at the official exchange rates prevailing on the statement of financial position date. Open market funding is classified in current liabilities considering their maturities, regardless of the term of the securities backing such transactions.

j) Income and social contribution taxes

When provisions for Corporate Income Tax (IRPJ) and Social Contribution Tax on Net Profit (CSLL) are applicable, they are calculated based on the book profit or loss and adjusted considering permanent and temporary additions and exclusions. Income tax is determined at the rate of 15%, plus a 10% surtax on taxable profit exceeding R\$240 in the year (R\$120 in a six-month period), whereas social contribution tax was computed at the rate of 15% until August 2015. For the period from September 2015 to December 2018, the rate was changed to 20%, in accordance with Law No. 13169/15 and will return to 15% from January 2019 onwards.

Income and social contribution tax credits were calculated on temporary additions and exclusions. Tax credits on temporary additions will be realized upon use and/or reversal of the respective provisions for which they were set up, and are based on current realization expectations, considering management's technical studies and analyses.

Notes to financial statements (Continued) December 31, 2018 e 2017 (In thousands of reais)

3. Summary of significant accounting practices (Continued)

k) Foreign exchange operations

These are stated at realizable value, including earnings thereon (on a daily *pro rata* basis), foreign exchange gains, and allowance for losses (where applicable) as established by Resolution No. 2682/99.

I) Contingent assets and liabilities and legal, tax and social security obligations

Recognition, measurement and disclosure of contingent assets and liabilities and legal obligations are carried out pursuant to the following criteria described in Resolution No. 3823/09 and Accounting Pronouncement CPC 25, issued by Brazil's Financial Accounting Standard Board - FASB ("CPC"):

Contingent assets - these are only recognized in the financial statements upon existence of evidence guaranteeing their realization, on which no further appeals can be filed.

Contingent liabilities - these are recognized in the financial statements when, based on the opinion of legal advisors and management, the likelihood of an unfavorable outcome of a legal or administrative proceeding is considered probable, implying a probable cash outflow for settlement, and when the amounts involved can be reliably measured. Contingent liabilities assessed as possible loss by legal advisors are only disclosed in the notes to financial statements, whereas those assessed as remote loss require neither a provision nor disclosure.

Legal, tax and social security obligations - these refer to legal proceedings in which the lawfulness and constitutionality of some taxes and contributions have been challenged. The amount under dispute is quantified, recorded and restated on a monthly basis.

m) Prepaid expenses

These refer mostly to prepaid amounts related to expenses with commissions paid on loans and financing taken out, which have been allocated to P&L under "Other operating expenses", over the same term of contracts originating them, or in full, when these credit facilities are granted.

n) Earnings or loss per share

Net earnings or loss per share are calculated based on the number of shares on the statement of financial position date.

Notes to financial statements (Continued) December 31, 2018 e 2017 (In thousands of reais)

4. Cash and cash equivalents

At December 31, 2018 and 2017, cash and cash equivalents are as follows:

| | 2018 | 2017 |
|--|-----------|-----------|
| Cash and due from banks - local currency | 174,490 | 70,381 |
| Cash and due from banks - foreign currency | 163,542 | 265,797 |
| Open market investments (Note 5.a) | 1,121,745 | 1,046,452 |
| Cash and cash equivalents | 1,459,777 | 1,382,630 |

5. Interbank investments

a) Open market investments

| | 20 | 2017 | |
|--------------------------------|--------------|-----------|-----------|
| | 1 to 30 days | Total | Total |
| Open market investments | | | |
| Self-funded position: | 88,681 | 88,681 | 234,397 |
| Financial Treasury Bills (LFT) | 3,560 | 3,560 | 183,341 |
| National Treasury Bills (LTN) | 70,000 | 70,000 | 51,056 |
| National Treasury Notes (NTN) | 15,121 | 15,121 | - |
| Financed position: | 1,033,064 | 1,033,064 | 812,055 |
| Financial Treasury Bills (LFT) | 998,186 | 998,186 | 313,028 |
| National Treasury Bills (LTN) | - | - | 499,027 |
| National Treasury Notes (NTN) | 34,878 | 34,878 | - |
| Total | 1,121,745 | 1,121,745 | 1,046,452 |

In the year ended December 31, 2018, income from repurchase agreements amounted to R\$75,992 (R\$93,286 in 2017).

b) Investments in interbank deposits

| | 2018 | 2017 |
|--|-------|-------------|
| Maturity within 90 days 90-360 days | 1,506 | - 31,802 |
| Total | 1,506 | 31,802 |

In the year ended December 31, 2018, income from interbank investments amounted to R\$734 (R\$1,992 in 2017).

Notes to financial statements (Continued) December 31, 2018 e 2017 (In thousands of reais)

6. Marketable securities

a) Marketable securities - breakdown by type

| | 2018 | | 2017 | | |
|---|----------|-------------|----------|------------|--|
| | Cost (i) | Market (ii) | Cost (i) | Market (ii | |
| Securities held for trading | | | | | |
| Own portfolio - free | 29,268 | 30,760 | 66,243 | 66,581 | |
| Financial Treasury Bills (LFT) | 967 | 967 | 371 | 371 | |
| National Treasury Bills (LTN) | 372 | 375 | - | - | |
| National Treasury Notes (NTN) | 597 | 615 | 138 | 140 | |
| Agrarian Debt Bonds (TDA) | 4 | 3 | 5 | 4 | |
| Investment Fund Shares (CFI) | 12,558 | 12,558 | 30,244 | 30,244 | |
| Agribusiness Receivables Certificate (CRA) | 4,492 | 4,492 | 19,613 | 19,084 | |
| Shares issued by publicly-held companies | 1,251 | 2,723 | 1,251 | 2,314 | |
| Investments in marketable securities abroad | 9,027 | 9,027 | 7,111 | 7,111 | |
| Certificates of Real Estate Receivables (CRI) | - | - | 7,510 | 7,313 | |
| Fotal securities held for trading | 29,268 | 30,760 | 66,243 | 66,581 | |
| Securities available for sale | | | | | |
| Own portfolio - free | 192,576 | 192,633 | 141,262 | 143,033 | |
| Financial Treasury Bills (LFT) | 169,235 | 169,263 | 74,475 | 74,491 | |
| National Treasury Bills (LTN) | 241 | 242 | 2,078 | 2,078 | |
| National Treasury Notes (NTN) | 671 | 698 | 30,695 | 32,445 | |
| Agrarian Debt Bonds (TDA) | 24 | 19 | 5 | 4 | |
| Investment Fund Shares (CFI) | 22,405 | 22,411 | 34,009 | 34,015 | |
| Subject to repurchase agreements | 162,211 | 162,234 | 152,678 | 152,715 | |
| Financial Treasury Bills (LFT) | 162,211 | 162,234 | 152,678 | 152,715 | |
| Subject to guarantees given | 119,992 | 120,014 | 108,948 | 108,974 | |
| Financial Treasury Bills (LFT) | 106,020 | 106,042 | 95,822 | 95,851 | |
| Investment Fund Shares (CFI) | 13,972 | 13,972 | 13,126 | 13,123 | |
| Fotal securities available for sale | 474,779 | 474,881 | 402,888 | 404,722 | |
| Total | 504,047 | 505,641 | 469,131 | 471,303 | |

(i) Cost value

In the case of fixed-rate securities, this refers to the acquisition cost, plus gains earned through the statement of financial position date; for shares, this is based on acquisition cost.

(ii) Market value

Government securities are marked to market according to daily bulletins issued by the National Association of Financial and Capital Market Institutions (ANBIMA). Shares and debentures are measured at the last-day-traded close price on the Stock Exchange. Corporate bonds are stated at cost, plus accrued daily earnings as adjusted to market value. The fund shares are restated by the share value provided by the Administrator.

Notes to financial statements (Continued) December 31, 2018 e 2017 (In thousands of reais)

6. Marketable securities (Continued)

b) Marketable securities - breakdown by maturity

| | | | 2018 | | | 2017 |
|--|-------------|------------------------|----------------------|-----------------|---------|---------|
| | No maturity | From 3 to 12 months | From 1 to 3 years | Over 3 years | Total | Total |
| Securities held for trading | | | | | | |
| Financial Treasury Bills (LFT) | _ | _ | _ | 967 | 967 | 371 |
| National Treasury Bills (LTN) | - | - | 375 | | 375 | |
| National Treasury Notes (NTN) | - | 142 | - | 473 | 615 | 140 |
| Agrarian Debt Bonds (TDA) | - | - | 1 | 2 | 3 | 4 |
| Shares issued by publicly-held companies | 2.723 | - | | - | 2,723 | 2,314 |
| Investments in marketable securities | 2,720 | | | | 2,720 | 2,014 |
| abroad | - | - | 9,027 | - | 9,027 | 7,111 |
| Certificates of Real Estate Receivables | | | 5,021 | | 3,021 | 7,111 |
| (CRI) | - | - | - | - | - | 7,313 |
| Agribusiness Receivables Certificate | | | | | | 1,010 |
| (CRA) | - | - | 4,492 | - | 4,492 | 19,084 |
| Investment Fund Shares (CFI) | - | - | | 12,558 | 12,558 | 30,244 |
| | | | | .2,000 | 12,000 | 00,211 |
| Total securities held for trading (i) | 2,723 | 142 | 13,895 | 14,000 | 30,760 | 66,581 |
| Securities available for sale | | | | | | |
| Financial Treasury Bills (LFT) | - | - | 310,282 | 127,257 | 437,539 | 323,057 |
| National Treasury Bills (LTN) | - | - | 242 | - | 242 | 2,078 |
| National Treasury Notes (NTN) | - | - | 687 | 11 | 698 | 32,445 |
| Agrarian Debt Bonds (TDA) | - | - | 2 | 17 | 19 | 4 |
| Investment Fund Shares (CFI) | - | - | - | 36,383 | 36,383 | 47,138 |
| Total securities available for sale (i) | - | - | 311,213 | 163,668 | 474,881 | 404,722 |
| Total | 2,723 | 142 | 325,108 | 177,668 | 505,641 | 471,303 |

(i) In the allocation of terms, the maturities of the securities were considered, regardless of their accounting classification.

In the year ended December 31, 2018, income from marketable securities amounted to R\$49,351 (R\$43,024 in 2017).

7. Derivative financial instruments

The Bank performs operations involving derivative financial instruments, which are recorded in asset, liability and memorandum accounts to manage its overall risk exposure.

The trading of derivative financial instruments with counterparties is preceded by an assessment of underlying credit risks.

Notes to financial statements (Continued) December 31, 2018 e 2017 (In thousands of reais)

7. Derivative financial instruments (Continued)

At December 31, 2018 and 2017, the amounts recorded in statement of financial position accounts referring to derivative financial instruments, including market value adjustments are as follows:

| | 2018 | | | 2017 | | | | |
|----------------|--|-------|-----|--------------------------------------|--------|-----|-----|-----|
| | Notional value Assets Liabilities Net | | Net | Notional value Assets Liabilities | | | Net | |
| Forwards (NDF) | 321,366 | 2,221 | - | 2,221 | 53,845 | 978 | - | 978 |
| Total | 321,366 | 2,221 | - | 2,221 | 53,845 | 978 | - | 978 |

a) Breakdown of transactions

| Description | Notional value (in reais) | Net value receivable/(payable) |
|--------------|------------------------------|-----------------------------------|
| Forwards | | |
| USD vs. EUR | 64,312 | 2,127 |
| USD vs. CAD | 5,944 | 245 |
| USD vs. AUD | 3,343 | 53 |
| USD vs. GBP | 8,497 | 285 |
| USD vs. JPY | 3,856 | (62) |
| USD vs. CHF | 2,546 | 38 |
| USD vs. NOK | 138 | - |
| USD vs. NZD | 694 | (10) |
| USD vs. XAU | 25,448 | (2,091) |
| USD vs. MXN | 151 | 8 |
| Real vs. USD | 206,437 | 1,628 |
| Total | 321,366 | 2,221 |

b) Derivative financial instruments mature as follows:

| | | 2017 | | | |
|----------------|--------------------|------------------------|--------------------|-------|-------|
| Description | Within 3 months | From 3 to 12 months | Above 12 months | Total | Total |
| Forwards (NDF) | 2,449 | (228) | - | 2,221 | 978 |

The market value of these derivative financial instruments is calculated based on specialized exchange quotes and, in certain cases, pricing techniques are used.

Notes to financial statements (Continued) December 31, 2018 e 2017 (In thousands of reais)

7. Derivative financial instruments (Continued)

c) <u>Derivative financial instruments – futures market</u>

The Bank carries out transactions involving derivative financial instruments in futures market -B3, which are exclusively tied to future foreign currency indexes for which notional value at December 31, 2018 totals R\$300,176 (R\$80,587 in 2017), and an adjustment receivable of R\$779 (R\$20 receivable in 2017) was computed.

All derivatives operations carried out by the Bank are recorded at B3. DI and foreign currency-denominated forward contracts are mostly used as instruments to limit fundraising rates due to mismatches between terms, currencies, and/or indexes and active operations.

d) Guarantee margin

The following assets are pledged as guarantee margin for transactions involving derivative financial instruments to be carried out:

| | 2018 | 2017 |
|--------------------------------|-------------------------|--------------------------|
| Financial Treasury Bills (LFT) | 37,581 | 95,851 |
| Fund shares | <u>25,979</u> 63,560 | <u>13,123</u> 108,974 |

e) Gain (loss) on derivative financial instruments

Income (loss) from derivative financial instrument transactions for the years ended December 31, 2018 and 2017 is as follows:

| | 2018 | 2017 |
|---------------------------------------|--------------------|-------------------|
| Futures Forward transactions - NDF | (15,719) 10,391 | 18,583 (6,786) |
| | (5,328) | 11,797 |

Notes to financial statements (Continued) December 31, 2018 e 2017 (In thousands of reais)

8. Risk management

Risk appetite

The Executive Board is responsible for approving the guidelines and thresholds for risk appetite, performing its responsibilities with the support of the Risk and Control Committee and the Chief Risk Officer (CRO).

The risk appetite thresholds are frequently monitored and reported to the Risk and Control Committee and to the Executive Board, which provided guidance on preventive measures to be taken to ensure that the exposures are in line with the Bank's and Socopa's strategy.

There is a centralized and independent risk management and control structure for the business units, which establishes risk thresholds and risk mitigation mechanisms, in addition to establishing processes and instruments to measure, monitor and control risks.

The Bank uses three components for organizing the activities relating to risk management: operational and business context, governance structure and flowchart of the areas.

- Operating and business context, in order to identify, analyze, assess, address, communicate and monitor risks;
- Governance structure comprising committees and collegiate forums, which are specialized and have periodically-scheduled meetings followed by formalization of significant decisions; and
- Organizational structure based on functional roles, assuring independence and segregation of duties.

The Bank manages risks, minimum capital requirements and financial capacity in an integrated manner. Risks are broken down based on their nature: liquidity, credit, market, operational and capital management risks.

Types of risks

a) Liquidity risk

Liquidity risk is the risk that the institution may be unable to effectively meet its expected and unexpected, current and future, obligations, without affecting its daily operations and without incurring significant losses. In order to mitigate liquidity risk, the Bank periodically assesses its exposures and defines a security cushion, or minimum liquidity, which must be set and maintained by the Bank.

Notes to financial statements (Continued) December 31, 2018 e 2017 (In thousands of reais)

8. Risk management (Continued)

Types of risk (Continued)

a) Liquidity risk (Continued)

Liquidity risk is managed for funding purposes and for managing investments and funding over short- and long-term threshold. In the short-term threshold, diversification of fund sources is prioritized, whereas in the long-term, temporary matching between funding and investments is prioritized. The practices adopted comply with the criteria set forth by CMN Resolution No. 4557/17.

b) Credit risk

Credit risk is the risk that a borrower, issuer or counterparty will default on their contractual financial obligations. In order to mitigate this risk, the Bank periodically assesses its exposure, as well as the credit rating of customers and counterparties, thus setting limits and guarantees to cover any losses.

The purpose of credit risk management is to previously measure risk level and to monitor the diversification and guarantees set up, enabling the mitigation of financial losses. The practices adopted comply with the criteria set forth by CMN Resolution No. 4557/17.

c) Market risk

Market risk is the risk of possible losses arising from fluctuations in the market values of the positions held by the financial institution. These losses may be subject to exchange rate parity, interest rates, share price, price indexes and commodity price.

Risk management seeks to balance the Bank's business objectives in the Banking and Trading portfolio considering, among others: political, economic and market conditions, portfolio profile and the ability to operate in specific markets. The practices adopted comply with the criteria set forth by CMN Resolution No. 4557/17.

Notes to financial statements (Continued) December 31, 2018 e 2017 (In thousands of reais)

8. Risk management (Continued)

d) Operational risk

Operational risk arises from fraud, internal or external, labor claims and lack of workplace safety, inappropriate practices related to customers, products and services, damage to own physical assets or to assets in use by the institution, situations that cause the interruption of the institution's activities and failures in IT systems, processes or infrastructure. In order to mitigate this risk, the Bank periodically compiles and categorizes these events and monitors the efficiency of the improvement plans adopted.

The purpose of operational risk management is to gather information on weaknesses in the operating processes in order to evaluate and adopt adequate improvement plans. The practices adopted comply with the criteria set forth by CMN Resolution No. 4557/17.

e) Capital management

Capital management includes the prospective process to monitor and control Bank capital, including the planning and projection of capital requirement goals, consistently with the budget plan and trade and business strategies, for coverage of the risks thereof.

Capital is to be understood as the set of own and third-party's long-term funds, subdivided into Tier I (Principal capital and supplementary capital) and Tier II (Hybrid instruments) specifically classified and authorized by BACEN for this purpose, and which enable absorption of risks, analysis and compliance with the required leverage ratios and limits. The practices adopted are in compliance with CMN Resolution No. 4557/17.

Notes to financial statements (Continued) December 31, 2018 e 2017 (In thousands of reais)

9. Loans

b)

c)

At December 31, 2018 and 2017, loans are broken down as follows:

a) By type of transaction

| | 2018 | 2017 |
|--|----------|----------|
| Loans: | | |
| Loans and discounted notes | 412,260 | 315,077 |
| Financing - Export credit notes | 135,964 | 129,716 |
| | 548,224 | 444,793 |
| | 0.10,221 | 111,100 |
| Other receivables: | | |
| Credit assignment without joint obligation (Note 11) | 72,175 | 49,796 |
| | 72,175 | 49,796 |
| | 12,115 | 40,700 |
| Total lending operations | 620,399 | 494,589 |
| Total lending operations | 020,399 | 494,009 |
| | (40.050) | (0,405) |
| Allowance for loan losses | (12,058) | (9,465) |
| Allowance for losses on other receivables | (604) | (783) |
| | (10.000) | (10.010) |
| Total allowance for loan losses | (12,662) | (10,248) |
| | | |
| | 607,737 | 484,341 |
| | | |
| Breakdown by sector | | |
| Dreakdown by Sector | | |
| | | |
| _ | 2018 | 2017 |
| Private sector | | |
| Manufacturing | 172,998 | 171,941 |
| Trade | 184,371 | 125,791 |
| Services | 244,532 | 180,128 |
| Individuals | 18,498 | 16,729 |
| Total | 620,399 | 494,589 |
| | | |
| Loans by maturity | | |
| <u>Leans by maturity</u> | | |
| | | |
| | 2018 | 2017 |
| | (==== | 0.004 |
| Amounts overdue | 4,709 | 3,284 |
| Amounts falling due | | |
| Within 90 days | 92,000 | 110,473 |
| From 91 to 180 days | 138,688 | 118,654 |
| From 181 to 360 days | 141,901 | 86,105 |
| Above 360 days | 243,101 | 176,073 |
| Total | 620,399 | 494,589 |
| | <u> </u> | <u> </u> |

Notes to financial statements (Continued) December 31, 2018 e 2017 (In thousands of reais)

9. Loans (Continued)

d) Portfolio broken down by risk level

| | | | Portfolio ba | lances | | |
|-------|--------------------|---------|--------------|--------|---------|--------|
| - | | 201 | 8 | | 20 | 17 |
| Level | Ordinary course | Overdue | Total | % | Total | % |
| Α | 35,739 | - | 35,739 | 5.76 | 12,015 | 2.43 |
| В | 472,967 | 6,719 | 479,686 | 77.32 | 358,841 | 72.56 |
| С | 90,548 | 1,080 | 91,628 | 14.77 | 112,535 | 22.75 |
| D | 759 | 1,965 | 2,724 | 0.44 | 1,330 | 0.27 |
| E | 5,697 | 1,800 | 7,497 | 1.21 | 9,452 | 1.91 |
| F | - | 1,078 | 1,078 | 0.17 | 203 | 0.04 |
| G | - | 563 | 563 | 0.09 | 200 | 0.04 |
| н | - | 1,484 | 1,484 | 0.24 | 13 | - |
| - | 615,690 | 4,709 | 620,399 | 100.00 | 494,589 | 100.00 |

| | | | | Allowance | | | |
|-------|----------------|--------------------|---------|-----------|--------|-----------------|--------|
| | | | 2018 | | | 20 ⁻ | 17 |
| Level | Allowance % | Ordinary course | Overdue | Total | % | Total | % |
| A | 0.5 | 178 | - | 178 | 1.41 | 60 | 0.59 |
| В | 1.0 | 4,730 | 67 | 4,797 | 37.88 | 3,588 | 35.01 |
| С | 3.0 | 2,717 | 32 | 2,749 | 21.70 | 3,376 | 32.94 |
| D | 10.0 | 76 | 196 | 272 | 2.16 | 133 | 1.30 |
| Е | 30.0 | 1,709 | 540 | 2,249 | 17.76 | 2,836 | 27.67 |
| F | 50.0 | - | 539 | 539 | 4.26 | 102 | 1.00 |
| G | 70.0 | - | 394 | 394 | 3.10 | 140 | 1.37 |
| н | 100.0 | - | 1,484 | 1,484 | 11.72 | 13 | 0.12 |
| | - | 10,818 | 1,844 | 12,662 | 100.00 | 10,248 | 100.00 |

e) Changes in allowance for loan losses

| | 2018 | 2017 |
|----------------------------------|--------|---------|
| Balance at beginning of year | 10,248 | 10,054 |
| Setting-up, net | 2,823 | 1,323 |
| Loans written off against losses | (409) | (1,129) |
| Balance at end of year | 12,662 | 10,248 |

f) Renegotiated and recovered loans

Renegotiated loans in the year ended December 31, 2018 total R\$8,271 (R\$10,672 in 2017).

Recovered loans in the year ended December 31, 2018 total R\$2,097 (R\$2,090 in 2017).

Notes to financial statements (Continued) December 31, 2018 e 2017 (In thousands of reais)

9. Loans (Continued)

g) Credit assignment

In the years ended December 31, 2018 and 2017, the Bank did not engage in assignment of loans with joint obligation.

h) Income from loans

| | 2018 | 2017 |
|---|--------|--------|
| Loans and discounted notes | 49,036 | 58,717 |
| Financing | 16,337 | 15,332 |
| Recovery of loans written off as losses | 2,097 | 2,090 |
| Advances to deposit holders | 169 | 272 |
| Total loans | 67,639 | 76,411 |

10. Foreign exchange portfolio

| | 2018 | 2017 |
|---|---------|---------|
| Assets | | |
| Current assets | | |
| Foreign exchange purchase pending settlement | 144,804 | 74,477 |
| Rights on foreign exchange sales | 113,101 | 112,478 |
| Advances received in local and foreign currency | (223) | (5,326) |
| | 257,682 | 181,629 |
| Liabilities | | |
| Current liabilities | | |
| Foreign exchange sale pending settlement | 107,827 | 117,275 |
| Foreign exchange purchase obligations | 144.014 | 73.753 |
| | 251,841 | 191,028 |

Notes to financial statements (Continued) December 31, 2018 e 2017 (In thousands of reais)

11. Other receivables - sundry

| | 2018 | 2017 |
|--|---------|---------|
| Current | | |
| Taxes to be offset | 22,980 | 18,891 |
| Tax credits (Note 25.b) | 3,230 | 19,950 |
| Sundry debtors - domestic (ii) | 61,706 | 10,301 |
| Debtors for guarantee deposits (Note 28.b) | 902 | 5,955 |
| Securities and receivables (i) | 72,175 | 57,546 |
| Other | 341 | 335 |
| | 161,334 | 112,978 |
| Noncurrent | | |
| Tax credits (Note 25.b) | 22,759 | 12,346 |
| Debtors for guarantee deposits (Note 28.b) | 4,286 | 5,440 |
| Securities and receivables (i) | 6,421 | 670 |
| Other | 25 | 25 |
| | 33,491 | 18,481 |

 (i) This includes the amount of R\$72,175 (R\$49,796 in 2017) referring to Credit assignment without joint obligation (Note 9.a);

(ii) Prepaid exchange funds.

12. Other assets

| | 2018 | 2017 |
|------------------------|-------|-------|
| Current | | |
| Assets not for own use | 3,093 | 2,914 |
| Prepaid expenses | 172 | 139 |
| | 3,265 | 3,053 |

13. Investments in subsidiaries and affiliates

This refers substantially to interest held in subsidiary SOCOPA - Sociedade Corretora Paulista S.A.

Detailed information on this subsidiary is as follows:

Notes to financial statements (Continued) December 31, 2018 e 2017 (In thousands of reais)

13. Investments in subsidiaries and affiliates (Continued)

| | 2018 | 2017 |
|---|----------------------------|----------------------------|
| Number of shares held Capital Equity | 3,200 66,000 102,892 | 3,200 66,000 106,749 |
| Market value adjustment - marketable securities and derivatives | 418 | (69) |
| Net income (loss) for the year | (4,275) | 8,984 |
| Interest percentage | 100% | 100% |
| Investment balance Equity pickup | 102,892 (4,275) | 106,749 8,984 |

14. Intangible assets

| | Amortization rate | Cost | Amortization | 31/12/2018 | 31/12/2017 |
|-----------------------------|----------------------|-------|--------------|------------|------------|
| Software | 20% | 4,252 | (2,573) | 1,679 | 672 |
| Other intangible assets (*) | - | 4,000 | - | 4,000 | 5,400 |
| | - | 8,252 | (2,573) | 5,679 | 6,072 |

(*) Refer to the acquisition of trademarks, domain and email addresses, manuals and procedures, including all copyrights to explore a new product.

15. Deposits

| | | | 2018 | | | 2017 |
|---------------------------|-------------|-----------|---------|-----------|-----------|---------|
| | | | From 91 | | | |
| | | From 1 to | to 360 | Above 360 | | |
| | No maturity | 90 days | days | days | Total | Total |
| Demand - Local currency | 122,173 | - | - | - | 122,173 | 89,205 |
| Demand - Foreign currency | 37,783 | - | - | - | 37,783 | 51,788 |
| Interbank | - | 117,081 | 40,793 | - | 157,874 | 171,312 |
| Time | - | 139,320 | 208,206 | 362,696 | 710,222 | 643,541 |
| | 159,956 | 256,401 | 248,999 | 362,696 | 1,028,052 | 955,846 |

In the year ended December 31, 2018, expenses with "Deposits" totaled R\$54,000 (R\$78,744 in 2017) and expenses with "Deposit Insurance Fund" amounted to R\$1,055 (R\$1,269) – see Note 20.

Notes to financial statements (Continued) December 31, 2018 e 2017 (In thousands of reais)

16. Open market funding

| | 2018 | 2017 |
|--------------------------------|-----------|---------|
| Own portfolio | | |
| Financial Treasury Bills (LFT) | 161,978 | 152,351 |
| | 161,978 | 152,351 |
| Third-party portfolio | | |
| Financial Treasury Bills (LFT) | 998,186 | 313,028 |
| National Treasury Bills (LTN) | - | 499,027 |
| National Treasury Notes (NTN) | 34,878 | - |
| | 1,033,064 | 812,055 |
| Total | 1,195,042 | 964,406 |

In the year ended December 31, 2018, expenses with "Open market funding" totaled R\$79,340 (R\$92,512 in 2017 - see Note 20).

17. Borrowings and onlending and funds from acceptance and issue of securities

| | 2018 | | | | 2017 | | |
|--|----------------|-------------------------|-------------------|--------------------|-------------------|---------|---------|
| | No maturity | From 1 to 90 days | 91 to 180 days | 181 to 360 days | Above 360 days | Total | Total |
| Borrowings Foreign borrowings (i) | - | 29,241 | 5,956 | - | - | 35,197 | 29,104 |
| Onlending Local onlending - official institutions (ii) | 8,471 | - | | - | - | 8,471 | 9,425 |
| Funds from acceptance and issue of securities Obligations due to issue of Agribusiness Credit | | | | | | | |
| Bills (LCA) (iii) Obligations due to issue of Real Estate Equity | - | 7,689 | 28,252 | 9,300 | 30,604 | 75,845 | 69,007 |
| Securities (LCI) (iv) Obligations due to issue | - | - | 8,207 | 12,484 | - | 20,691 | 37,223 |
| of Financial Bills (v) | - | - | - | - | 1,008 | 1,008 | - |
| | 8,471 | 36,930 | 42,415 | 21,784 | 31,612 | 141,212 | 144,759 |

Notes to financial statements (Continued) December 31, 2018 e 2017 (In thousands of reais)

17. Borrowings and onlending and funds from acceptance and issue of securities (Continued)

- (i) Fixed interest-bearing foreign loans are taken out and earmarked for foreign exchange operations. The rate adopted ranged from 4.5% to 4.75% p.a., depending on volumes, terms and market conditions.
- (ii) Local borrowings refer to funds from the Ministry of the Cities and Associated Agencies (i.e. State, Local and the Federal District Government Agencies and Housing Cooperatives) related to Brazil's Social Interest Housing (PSH) Subsidy Program;
- (iii) (iii) These refer to Agribusiness Credit Bills (LCA). The rate used ranged from 85% to 100% of the CDI.
- (iv) These refer to Real Estate Equity Securities (LCI) with the Bank's controlling shareholder;
- (iv) These refer to Financial Bills (LF). The rate used was 115.5% of the CDI maturing on November 8, 2021.

In the year ended December 31, 2018, expenses with "Funds from acceptance and issue of securities" totaled R\$5,762 (R\$8,853 in 2017 - see Note 20).

18. Other obligations

a) Tax and social security

| | 2018 | 2017 |
|--|--------|-------|
| Current | | |
| Taxes and contributions payable (i) | 14,835 | 4,923 |
| Income taxes and contributions | 11,462 | - |
| | 26,297 | 4,923 |
| | | |
| Noncurrent | | |
| Taxes and contributions payable (i) | 36,293 | - |
| Provision for deferred taxes and contributions (Note 25.b) | 6,059 | 6,986 |
| | 42,352 | 6,986 |
| | | |

⁽i) These refer to the IRPJ, CSLL and IRRF tax assessment notices in the amount of R\$43,528, related to Administrative Proceeding No. 16327-721.025/2018-35, drawn up due to the disallowance of expenses that made up the tax base of the above-mentioned taxes. The debt was subject to a 60-month tax installment plan formally stated with the Brazilian IRS and the installments are being paid regularly.

Notes to financial statements (Continued) December 31, 2018 e 2017 (In thousands of reais)

18. Other obligations (Continued)

b) Subordinated debts

| | 2018 | 2017 |
|---|--------|--------|
| Current Capital-eligible subordinated debts (i) | - | 38,351 |
| Noncurrent Capital-eligible subordinated debts (i) (Note 26) | 29,060 | 27,056 |
| | 29,060 | 65,407 |

(i) This refers to 6-year-term Financial Bills providing for subordination clauses, corresponding to Tier II eligible instruments authorized pursuant to Resolution No. 4192/13. This operation is remunerated at 115.00% of the CDI, and was settled on July 2, 2018.

In the year ended December 31, 2018, expenses with "Subordinated Debts" totaled R\$3,420 (R\$6,758 in 2017 - see Note 20).

c) <u>Sundry</u>

| | 2018 | 2017 |
|---|--------|--------|
| Current | | |
| Accrued payments | 11,522 | 18,761 |
| Provisions for pledges given (Note 27) | 681 | 593 |
| Items to be settled - foreign exchange | 15,406 | 17,163 |
| Brokerage to credit - Foreign exchange | 2,100 | 3,700 |
| Charges on funds received - PSH | 9 | 142 |
| Other amounts payable | 217 | 302 |
| | 29,935 | 40,661 |
| Noncurrent | | |
| Accrued payments | 106 | 134 |
| Provisions for contingent liabilities (Note 28.b) | 4,232 | 5,719 |
| , | - | 77 |
| | 4,338 | 5,930 |

19. Equity

a) <u>Capital</u>

At December 31, 2018, the Bank's fully subscribed and paid-up capital of R\$193,500 (R\$177,000 in 2017) is represented by 298,031,760 (285,231,760 in 2017) registered shares with no par value, of which 149,015,880 (142,615,880 in 2017) are common shares and 149,015,880 (142,615,880 in 2017) are preferred shares.

Notes to financial statements (Continued) December 31, 2018 e 2017 (In thousands of reais)

19. Equity (Continued)

b) <u>Capital</u>

The Special General Meeting held on December 21, 2018 passed a resolution proposing capital increase from R\$193,500 to R\$206,300, through cash payment by shareholders of R\$12,800, corresponding to the issue of 6,400,000 common shares and 6,400,000 preferred shares, all of them registered shares with no par value. This increase was approved by the Central Bank of Brazil on January 10, 2019.

c) Dividend and interest on equity

The Bank's Charter provides for mandatory minimum dividend of 25% on net income for the year, calculated under the terms of the Brazilian Corporation Law. In 2018, interest on capital was paid in the amount of R\$15,107 (R\$14,000 in 2017), by decision of the Executive Board and due to the non-existence of profits to be distributed, no dividends were paid in 2018 (R\$23,374 in 2017).

d) Income reserves and accumulated losses

As per Resolution No. 3605/08, net income calculated and not distributed in the year shall be allocated to the income reserve. At December 31, 2018, losses for the year amounted to R\$473 (R\$49,936 in 2017).

e) Legal reserve

The Bank must allocate 5% of net income each year to the legal reserve, which shall not exceed 20% of its paid-up capital.

f) Statutory reserve

The Bank must allocate 10% of net income, which shall not exceed 100% of capital, to set up the statutory reserve, which is intended for ensuring an adequate operational margin to the Bank.

Notes to financial statements (Continued) December 31, 2018 e 2017 (In thousands of reais)

20. Funding expenses

| | 2018 | 2017 |
|---|---------|---------|
| Time deposits (Note 15) | 43,450 | 66,213 |
| Open market funding (Note 16) | 79,340 | 92,512 |
| Contributions Deposit Insurance Fund (DIF) | 1,055 | 1,269 |
| Interbank deposits (Note 15) | 10,307 | 12,531 |
| Financial Bills (Notes 18.b and 26) | 3,420 | 6,758 |
| Agribusiness Credit Bills (LCA) (Notes 17 and 26) (i) | 4,044 | 4,970 |
| Real Estate Equity Securities - LCI (i) (Notes 17 and 26) | 1,718 | 3,883 |
| Exchange differences of deposits in foreign currencies | 243 | - |
| | 143,577 | 188,136 |

(i) Of the total amount, R\$3,846 (R\$824 in 2017) refer to expenses with related parties.

21. Service revenues

| | 2018 | 2017 |
|------------------------------------|--------|--------|
| Foreign exchange operation charges | 6,638 | 4,527 |
| Bank charges | 55,830 | 46,103 |
| Custody services (i) | 810 | 27,545 |
| Investment fund administration fee | 215 | 312 |
| Other services | 482 | 1,293 |
| | 63,975 | 79,780 |

(i) As of July 2017, Custody and Fund Controlling Services are conducted by the Bank's wholly-owned subsidiary SOCOPA.

22. Other administrative expenses

| | 2018 | 2017 |
|------------------------------------|---------|--------|
| Transport of currency - Exchange | 57,730 | 58,760 |
| Transport of currency - Other | 2,051 | 2,095 |
| Specialized technical services | 14,373 | 11,056 |
| Data processing | 10,633 | 11,727 |
| Rent | 3,571 | 3,309 |
| Financial system | 6,030 | 3,150 |
| Communications | 1,181 | 1,527 |
| Third-party services | 1,218 | 893 |
| Notarial fees | 1,340 | 1,159 |
| Surveillance and security services | 227 | 276 |
| Materials | 263 | 281 |
| Advertising and publicity | 93 | 48 |
| Other | 5,723 | 4,221 |
| | 104,433 | 98,502 |

Notes to financial statements (Continued) December 31, 2018 e 2017 (In thousands of reais)

23. Other operating income

| | 2018 | 2017 |
|--|--------|-------|
| Income from quarantees given | 308 | 320 |
| Income and social contribution taxes (IRPJ and CSLL) to be offset | 4,696 | 1,593 |
| Interest on National Treasury securities issued to cover court-ordered debts | 1,680 | 63 |
| Monetary gains on judicial deposits | 139 | 209 |
| Monetary variations on guarantees | 107 | 460 |
| Recovery of charges and expenses | 1,385 | 1,983 |
| Reversal of provisions for expenses (i) | 4,568 | 390 |
| Reversal of provisions for tax contingencies | - | 734 |
| Reversal of provisions for pledges | 48 | 347 |
| Interest on equity - Shares | 71 | 46 |
| Income from social-security related severance pay | 1,031 | - |
| Exchange differences of deposits in foreign currencies | 7,030 | - |
| Nondeductible reversal | 1,243 | - |
| Other | 1,008 | 410 |
| | 23,314 | 6,555 |

(i) Comprises substantially reversals of provisions for contingencies (Note 28.b).

24. Other operating expenses

| _ | 2018 | 2017 |
|--|--------|--------|
| Loan consulting | 13,336 | 11,197 |
| Gold transactions | 2,318 | 3,118 |
| Loan loss provision | 1,057 | 37 |
| Expenses with Direct Consumer Credit (CDC) contract recovery | 2,475 | 3,200 |
| Prepaid card | 780 | 805 |
| Amortization and depreciation | 1,164 | 1,190 |
| Interbank fees | 694 | 1,679 |
| Financial expenses - PSH | 550 | 378 |
| Restatement of judicial deposits | 88 | 131 |
| Contingencies – judicial provisions and legal obligations | 2,223 | 1,996 |
| Provision for attorney fees | 161 | - |
| Expenses with the tax assessment notice served by the Brazilian IRS (ii) (Note 18.a) | 43,528 | - |
| Commissions on financing agreements | 21 | 158 |
| Financial advisory - Câmbio Fácil | 91 | 1,664 |
| Provision for pledges given | 135 | 141 |
| Other expenses - fund controlling services | - | 1,322 |
| Fines - CVM (i) | 828 | 1,911 |
| Expenses with discounts granted in renegotiations | 4,606 | - |
| Expenses with restatement of government securities to cover court-ordered debts | 1,964 | 34 |
| Other | 674 | 481 |
| | 76,693 | 29,442 |

(i) Banco Paulista S.A. conducts 'Fund Controlling' services. These fines refer to delay in the delivery of Investment Funds' Financial Statements.

(ii) These refer to the IRPJ, CSLL and IRRF tax assessment notices related to Administrative Proceeding No. 16327-721.025/2018-35, drawn up due to the disallowance of expenses that made up the tax base of the above-mentioned taxes. The debt was subject to a tax installment plan with the Brazilian IRS and the installments are being paid regularly.

Notes to financial statements (Continued) December 31, 2018 e 2017 (In thousands of reais)

25. Income and social contribution taxes

a) Reconciliation of expenses with provisions for income and social contribution taxes

| | 2018 | 2017 |
|---|----------|----------|
| Income before income taxes and profit sharing | 37,529 | 80,574 |
| (-) Interest on equity paid (Note 19.b) | (15,107) | (14,000) |
| (-) Profit sharing | (2,031) | (4,560) |
| Income before taxes and after profit sharing | 20,391 | 62,014 |
| Temporary additions and exclusions | 9,349 | (59,752) |
| Marketable securities marked to market | 573 | 6,217 |
| Allowance for loan losses (Note 9.e) | 2,823 | (66,207) |
| Provision for tax contingencies | 5,580 | 689 |
| Other temporary additions and exclusions | 373 | (451) |
| Permanent additions and exclusions | 41,093 | (6,509) |
| Equity pickup of subsidiary (Note 13) | 4,275 | (8,984) |
| Other permanent additions and exclusions (i) | 36,818 | 2,475 |
| Tax base | 70,833 | (4,247) |
| Income and social contribution taxes | 31,851 | 117 |
| Deductions - tax incentives | (830) | (4) |
| Income and social contribution taxes (*) | 31,021 | 113 |
| Deferred tax assets | 4,950 | 25,965 |
| Total income and social contribution taxes | 35,971 | 26,078 |

(*) Effective rate: (i) 25% for income tax; (ii) 20% for social contribution tax, pursuant to Law No. 13169/15.

(i) These refer to the IRPJ, CSLL and IRRF tax assessment notices related to Administrative Proceeding No. 16327-721.025/2018-35 (Note 18.a), drawn up due to the disallowance of expenses that made up the tax base of the abovementioned taxes. The debt was subject to a tax installment plan formally stated with the Brazilian IRS and the installments are being paid regularly.

b) Tax credits

Changes in tax credits for the year were as follows:

| | | | Realization / | |
|--|------------|--------|------------------|------------|
| | 31/12/2017 | Set up | Reversal | 31/12/2018 |
| Allowance for losses on other receivables | 18,357 | 1,129 | (2,023) | 17,463 |
| Provision for tax risks and contingencies Adjustment to market value - Marketable | 6,030 | - | (4,064) | 1,966 |
| securities - held for trading / available for sale | 923 | - | (422) | 501 |
| Total tax credits (*) | 25,310 | 1,129 | (6,509) | 19,930 |

Notes to financial statements (Continued) December 31, 2018 e 2017 (In thousands of reais)

25. Income and social contribution taxes (Continued)

b) Tax credits (Continued)

(*) Tax credits comprise the following amounts:

| | 2018 | 2017 |
|--|-------------------|-------------------|
| Other sundry credits - tax credits (Note 11) Other Obligations - Provision for deferred taxes and contributions (Note 18.a) | 25,989 (6,059) | 32,296 (6,986) |
| Total tax credits | 19,930 | 25,310 |

Tax credits are expected to be offset within the term allowed by Resolution No. 3355/06, according to their nature. Income and social contribution tax credits were recorded solely on temporarily nondeductible differences.

Present value of tax credits at December 31, 2018 amounts to R\$18,611, as determined by reference to the CDI/B3 rates prevailing in the related periods. Tax credits are assessed periodically based on the generation of taxable profit for income and social contribution tax purposes at an amount that renders it justifiable to record such amounts as assets.

Based on projected results, which include developments in the business plan, management understands that the Bank will realize taxable profits within the term not yet barred by statute to absorb the tax credits recorded in its financial statements. This estimate is periodically reviewed so that any changes in the expected recovery of such credits are considered in a timely fashion in the financial statements.

Tax credits are expected to be realized as follows:

| | 2019 | 2020 | Total |
|---|--------------|---------------|-----------------------------|
| Allowance for loan losses Provision for tax risks and contingencies | 1,745 983 | 15,718 983 | 17,463 1.966 |
| Market value adjustment - Marketable securities - held for trading/available for sale | 501 3,229 | | <u>501</u> 19.930 |
| Present value | 3,034 | 15,577 | 18,611 |

Notes to financial statements (Continued) December 31, 2018 e 2017 (In thousands of reais)

26. Transactions with related parties

Transactions with related parties were carried out under usual market conditions, with regard to interest rates and terms, and are broken down as follows:

| | Assets (liabilities) | | Assets (liabilities) Revenues | | Revenues (| expenses) |
|---|----------------------|----------------------|-------------------------------|---------------|------------|-----------|
| | 2018 | 2017 | 2018 | 2017 | | |
| Demand deposits | (11,025) | (8,740) | - | - | | |
| Cash and due from banks - foreign | (272) | (4.070) | | | | |
| currency Time deposits | (273) (133,257) | (4,273) (112,668) | - (26,021) | - (18,342) | | |
| Interbank deposits | (151,422) | (131,206) | (8,440) | (11,544) | | |
| Open market funding | (18,942) | (49,466) | (1,688) | (1,561) | | |
| Debtors - account "Pending settlement" | 779 | (999) | - | - | | |
| Financial bill - subordinated debt (Note 18.b) Real Estate Equity Securities - LCI (Notes | (29,060) | (27,056) | (3,420) | (6,758) | | |
| 17 and 20) Agribusiness Credit Bills - LCA (Notes 17 | (20,691) | (37,223) | (1,718) | (3,883) | | |
| and 20) | (72,449) | (65,612) | (3,846) | (4,146) | | |

a) Key management personnel compensation

As per the Bank's Charter, the overall annual management compensation amount is set by decision of the Annual General Meeting (AGM). The Bank paid its management personnel the following short-term benefits:

| | 2018 | 2017 |
|--------------------------------------|-----------------|-----------------|
| Fixed compensation Social charges | 13,795 3,144 | 12,635 2,843 |
| Total | 17,119 | 15,478 |

The Bank offers no long-term or post-employment benefits, relating to termination or sharebased payment, to its key management personnel.

27. Collateral securities, pledges and guarantees to third parties

At December 31, 2018, liability for collateral securities, pledges and guarantees provided to third parties, including those on assigned credits totaled R\$23,027 (R\$21,554 in 2017), with provision for possible losses amounting to R\$681 (R\$593 in 2017).

Notes to financial statements (Continued) December 31, 2018 e 2017 (In thousands of reais)

28. Contingent assets and liabilities and legal, tax and social security obligations

a) Contingent assets

At December 31, 2018 and 2017, the Bank did not record contingent assets.

b)Contingent liabilities assessed as probable loss and legal obligations

b.1) Provisions for labor claims

These basically refer to claims filed by former employees seeking overtime payment and by former employees of outsourced labor firms seeking recognition of employment relationship and the respective severance pay amounts. Contingent amounts are accrued based on analyses of the potential for loss on claims, on a case-by-case basis, considering claim current status, decisions on the matter under dispute formerly handed down by courts and the opinion of external legal advisors. A provision is recorded for proceedings whose likelihood of loss is assessed as probable in an amount that may be reliably estimated, including applicable charges.

b.2) Provisions for civil contingencies

These mostly refer to proceedings of a civil nature relating to Direct Consumer Credit (CDC) operations, seeking damages for pain and suffering, property damage and other proceedings claiming indemnification. Provisions for CDC-related claims, the amounts of which are not individually significant, are set up based on the historical average of losses on dismissed cases. The historical average of losses is reviewed semiannually. For other civil proceedings, contingent amounts are accrued based on analyses of the potential for loss on claims, on a case-by-case basis, considering claim current status, decisions on the matter under dispute formerly handed down by courts and the opinion of external legal advisors.

b.3) Provisions for tax and social security proceedings

These refer to legal and administrative proceedings substantially based on Constitutional Amendment No. 10/96, which aims at (i) ensuring the right to pay Social Contribution Tax on Net Profit (CSLL) calculated at the same rate applicable to other companies not operating in the financial segment; and (ii) avoiding payment of CSLL on income calculated at 30% in the period from 01/01/1996 to 06/07/1996, in which the Bank computed and paid CSLL at 18% based on Law No. 9249/95.

Notes to financial statements (Continued) December 31, 2018 e 2017 (In thousands of reais)

28. Contingent assets and liabilities and legal, tax and social security obligations (Continued)

- b) <u>Contingent liabilities assessed as probable losses and legal obligations</u> (Continued)
 - b.3) Provisions for tax and social security proceedings (Continued)

Changes in provision for contingencies and legal obligations for the years are as follows:

| | Provision for contingencies | | | | | |
|------------------------------|-----------------------------|---------|-------|---------|---------|--|
| - | Labor | Civil | Tax | 2018 | 2017 | |
| Balance at beginning of year | 445 | 2,696 | 2,578 | 5,719 | 5,187 | |
| Setting-up | 1,569 | 654 | 88 | 2,311 | 1,949 | |
| Realizations | - | (431) | - | (431) | - | |
| Reversals | (1,443) | (2,085) | - | (3,528) | (1,417) | |
| Fees | - | 161 | - | 161 | - | |
| Balance at end of year | 571 | 995 | 2,666 | 4,232 | 5,719 | |

| | | Judicial de | posits | | | |
|------------------------------|-------|-------------|---------|---------|---------|--------|
| | Labor | Civil | Тах | Other | 2018 | 2017 |
| Balance at beginning of year | 213 | 826 | 5,228 | 5,128 | 11,395 | 10,470 |
| Restatement | - | - | 139 | (264) | (125) | 670 |
| Setting-up | 18 | 391 | - | 2 | 411 | 255 |
| Reversals | (151) | (30) | - | - | (181) | 398 |
| Withdrawals | - | (292) | (1,161) | (4,859) | (6,312) | (398) |
| Balance at end of year | 80 | 895 | 4,206 | 7 | 5,188 | 11,395 |

c) Contingent liabilities assessed as possible losses

At December 31, 2018, contingent liabilities assessed as possible losses refer to 20 proceedings (36 proceedings in 2017) of a civil nature totaling R\$8,225 (R\$10,138 in 2017), 7 proceedings (7 proceedings in 2017) of a labor nature totaling R\$795 (R\$860 in 2017), and 14 proceedings (11 proceedings in 2017) of a tax nature amounting to R\$2,527 (R\$3,295 in 2017), based on the amounts attributed to the respective proceedings filed by claimants (and not necessarily representing possible loss), which are mostly represented by the following:

- Actions for review of loan and financing contractual clauses;
- Actions for indemnification in connection with financial transactions;
- Labor claims:

Notes to financial statements (Continued) December 31, 2018 e 2017 (In thousands of reais)

28. Contingent assets and liabilities and legal, tax and social security obligations (Continued)

d) Regulatory agencies

There is an administrative proceeding filed by the Central Bank of Brazil on June 15, 2018 in its initial phase. The proceeding is in progress and Bank's statements and responses have been presented. In addition, the Brazilian IRS initiated a tax audit on February 8, 2018 to verify the Bank's income tax returns for the base years 2013 to 2015. The audit is currently in progress.

29. Operating limits

Minimum Required Capital (MRC), in accordance with the standards in force, is stated as follows:

| | 31/12/2018 | 31/12/2017 |
|--|------------|------------|
| Risk Weighted Assets (RWA) and Basel index | | |
| Base Capital (BC) | 218,965 | 226,220 |
| BC - tier I | 201,529 | 209,986 |
| Principal capital | 201,529 | 209,986 |
| BC - tier II | 17,436 | 16,234 |
| RWA calculated using the standardized approach (Cpad) - Credit | 944,295 | 791,640 |
| RWA using Credit Approval Memorandums (Cam) - Foreign exchange | 35,184 | 13,956 |
| RWA Trading - Interest, Commodities, Shares | 1,517 | - |
| RWA for operational risks (Opad) - Operational | 500,363 | 284,844 |
| RWA - Total | 1,481,359 | 1,090,440 |
| MRC | 127,767 | 100,866 |
| Basel index (BC/RWA Total) | 14.78% | 20.75% |
| Tier I index (BC tier I / RWA Total) | 13.60% | 19.26% |
| Principal Capital ratio (PC/RWA Total) | 13.60% | 19.26% |

The Basel index for the Financial Conglomerate at December 31, 2018, determined in accordance with the provisions set forth in Resolution No. 2099/94, as amended by Resolutions No. 4192/13 and No. 4193/13, is 14.78%.